



THE TAX INSTITUTE



# Agribusiness Intensive

28–29 April 2022 | Stamford Plaza Brisbane & Online

12 CPD hours



# Welcome

## Long-term Sustainability

On behalf of the organising committee, I am delighted to extend an invitation to you to attend the Agribusiness Intensive at the Stamford Plaza in Brisbane.

This is the sixth year of the very successful Agribusiness Intensive. The two-day Agribusiness Intensive is populated with sessions specifically targeted towards the key tax issues arising from ongoing primary production business transactions and provides you with the ideal opportunity to keep abreast of current tax and related legal issues impacting on primary production businesses. Given the worldwide focus on managing carbon this year's program includes sessions on evaluating the approaches by which agribusiness can progress to a carbon neutral future including identifying any financial benefits from employing carbon reduction strategies.

Primary producers are optimistic by nature and despite natural disasters (including pandemics, drought and flood), variability in commodity prices and markets and general economic challenges they continue to promote the advancement of the long-term sustainability of their business.

Our role as professional financial, tax and legal advisers is to ensure that we provide primary producers with key information to enable them to make optimum commercial decisions.

The 2022 program will ensure, that we as advisers, continue to do just that and includes:

- A comprehensive review of the agribusiness economic outlook both in Australia and internationally.
- Reviewing the impact of death on a primary production business in the context of an ongoing business and considering appropriate succession planning strategies to achieve the best commercial and tax outcomes as well as looking at alternative sources of capital to develop and expand an existing agribusiness.
- Preparing appropriate legal documentation to ensure sought after outcomes are achieved.

- Identifying appropriate carbon farming strategies that can be employed to assist agribusiness to progress to “net zero” and reviewing various programs that will enable primary producers to position themselves to achieve good commercial outcomes from employing such strategies.
- Undertaking an extensive evaluation of deductions for capital expenditure incurred by primary producers.
- Critical analysis of the tax management tools and approaches to the management of tax liability in a primary production business to achieve the objective of maximising working capital.
- The ATO perspective on the key tax issues for primary producers.
- The challenges and opportunities of using self-managed superannuation to invest in agribusiness.

I look forward to seeing you in Brisbane for what will be a truly exceptional event!



A handwritten signature in black ink that reads "Thomas P. Delany".

**Tom Delany, CTA**  
**Chair, Agribusiness Intensive Organising Committee**

**Early bird offer**  
**Register before Friday, 25 March 2022 to save!**

# Technical Program

**Day 1**      Thursday, 28 April 2022

Time	Session	Presenter
8:00 – 8:45am	Registration	
8:45 – 9:00am	Welcome and opening address	Tom Delany, CTA Chair, Agribusiness Intensive Organising Committee
9:00 – 10:00am	<b>Session 1: Keynote address – Long term sustainability</b> In the keynote address, Michael will provide an overview of the current economic conditions and factors that are impacting or likely to impact on agribusiness going forward. Topics covered will include: <ul style="list-style-type: none"><li>• Economic overview – Domestic and international - the likely impact on demand for individual food and fibre items.</li><li>• Cost pressures on the horizon – managing increasing input costs (fertilisers, chemicals, energy).</li><li>• Current bank lending practice for primary productions businesses – acquisition of land, capital expenditure and working capital.</li><li>• The issues facing primary producers in a climate conscious world and the role of primary producers in assisting Australia meet its emissions targets.</li><li>• The impact that COVID-19 has had on production in the short term and may have in the long term.</li></ul>	Michael Whitehead ANZ Banking Group
10:00 – 10:30am	Morning tea	
10:30 – 11:30am	<b>Session 2: The impact of death on agribusiness</b> Without proper planning, death can be a disaster for a family farming business. But with planning, death can be, and sometimes needs to be, a large part of the succession plan.  This session will cover: <ul style="list-style-type: none"><li>• The problems that can arise when an untimely death occurs in a farming business,</li><li>• Some suggestions of how to deal with those problems; and</li><li>• The benefits of an organised death.</li></ul>	Brendan Cockerill, ATI Canberra Business Lawyers

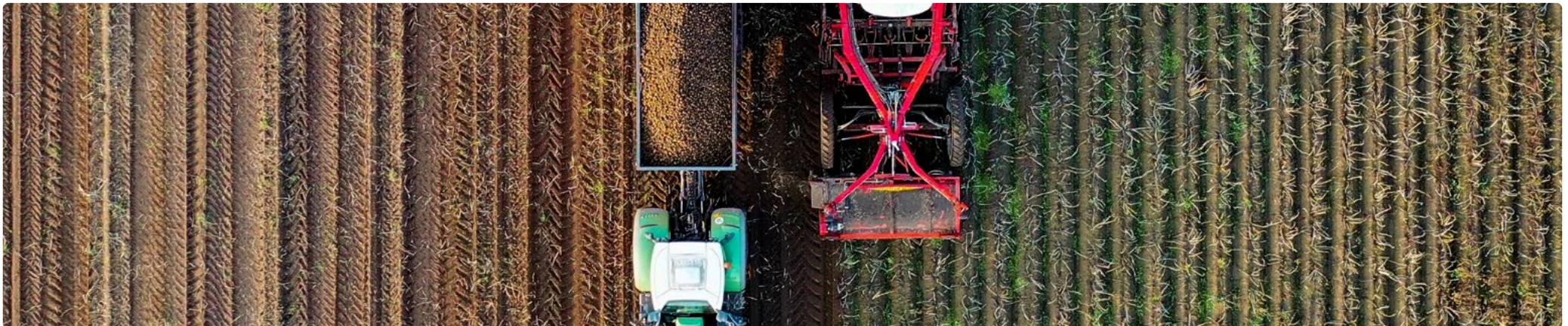
“A vital event for anybody in the agribusiness space”

2021 event attendee

# Technical Program

**Day 1** Thursday, 28 April 2022 *continued*

Time	Session	Presenter
11:30–12:30pm	<p><b>Session 3: Agribusiness business transition – Putting success into succession</b></p> <p>While business transition and succession is forced upon death, better outcomes and greater flexibility can often be achieved when planning commences early.</p> <p>This session will provide practical insight into the benefits of building a complete succession and business transition plan early and outline a range of tips and traps that require careful consideration.</p> <p>It will include:</p> <ul style="list-style-type: none"><li>• An outline of key issues in succession and transition planning, and an introduction into motivating factors for building and implementing such plans early.</li><li>• An overview of practical considerations in building a well-rounded succession plan from considering the fundamental concept of who is responsible for management and control of the business during the various transition phases, how to prepare the business and structures for each stage of transition, through to the core and ancillary documentation that is essential to achieve a smooth transition.</li><li>• An array of traps to look out for and practical tips to overcome issues encountered in building transition plans for agricultural businesses and specific issues targeted at this sector.</li></ul> <p>This session will be focused on agricultural businesses, involving multiple entities and generations as is common in the industry.</p>	<p>Frances Becker Hamilton Locke</p> <p>Brett Heading Hamilton Locke</p>
12:30–1:30pm	Lunch	



# Technical Program

**Day 1** Thursday, 28 April 2022 continued

Time	Session	Presenter
1:30 – 2:30pm	<p><b>Session 4: Transitioning the family farm to a corporate structure</b></p> <p>With increasing land prices, potential for economies of scale and desirability of agricultural assets in investment portfolios, corporate groups are becoming a very attractive structure and deserving of consideration as part of a family succession.</p> <p>It isn't always possible to equitably split the family wealth for future generations once the farming assets comprise such a significant portion of total wealth and nor it is always the best way to build further wealth. This is driving a trend towards corporatising the family farm to separate ownership from management and allow multiple active and passive family members to remain involved in the structure harmoniously, and to continue building the business for all to benefit from. It also sets the stage for potential external investment to take the next step in expansion and opens the door to an exit strategy that could deliver greater value to all involved.</p> <p>This session will:</p> <ul style="list-style-type: none"><li>• Highlight why corporatisation can be a valuable option in succession planning and outline considerations to keep in mind when exploring this route.</li><li>• Outline various corporate structuring alternatives that can be beneficial but traditionally less common in family agricultural business to date.</li><li>• Step you through the stages required to implement a successful restructure to a corporate group providing tips and insights from previous experiences with a strong focus on the practical aspects.</li></ul> <p>Corporatisation isn't a one size fits all magical solution to agribusiness succession but it can be a very useful tool to have in the tool kit and is becoming increasingly important with the progress of the industry.</p>	<p>Duncan Bedford, ATI McCullough Robertson</p> <p>Brian Wray Boyce Chartered Accountants</p>
2:30 – 3:30pm	<p><b>Session 5: Keeping it in the family?</b></p> <p>Whilst there is no one size fits all when it comes to succession and estate planning, the previous sessions have explored the different ways to think about these issues in an agribusiness context.</p> <p>Building from the knowledge gained in the previous sessions, a case study will be utilised to highlight how to minimise potential problem areas and maximise family wealth through the generations.</p>	<p>Linda Farmer, CTA Tax LF</p>
3:30 – 4:00pm	<b>Afternoon Tea</b>	

# Technical Program

**Day 1** Thursday, 28 April 2022 continued

Time	Session	Presenter
4:00–5:00pm	<p><b>Session 6: Legal documentation in agribusiness</b></p> <p>There are many advantages in having tailored legal documentation to cover the various aspects of conducting an agribusiness. This session will examine the benefits of ensuring tailored legal documentation is in place and will provide some insight into the typical legal documentation required including:</p> <ul style="list-style-type: none"><li>• Property management documentation - leases, licenses, share-farming agreements, water agreements.</li><li>• Governance documentation – shareholders/unitholders agreements, partnership agreements and joint venture agreements.</li><li>• Family Agreements and other related party documents, and</li><li>• Operational documentation, including supply agreements and Horticulture Produce Agreements.</li></ul>	<p>Hannah Barbour McCullough Robertson</p> <p>Jessica Laird McCullough Robertson</p>
5:00pm	<b>Networking function</b>	



## Networking function

Join your colleagues and speakers for an evening of drinks and canapes.

**Date:** Thursday, 28 April

**Time:** 5:00–7:00pm

**Venue:** Riverside Gardens, Stamford Plaza

**Price:** Inclusive for all delegates  
\$50 each for additional tickets, available to purchase at registration

**Dress:** Business casual



# Technical Program

**Day 2**      Friday, 29 April 2022

Time	Session	Presenter
9:00–10:00am	<p><b>Session 7: Carbon farming panel session (part 1)</b></p> <p>Carbon farming opportunities have been of interest to the agricultural sector for many years as way of improving land capital by putting carbon back in the soil to enhance productivity, achieve better water holding capacity and better soil structures.</p> <p>More recently agricultural activities have entered the carbon market through the regulators’ recognition of farmers’ ability to safely sequester carbon in soils and trees.</p> <p>This years’ panel session will engage in a topical conversation with representatives of both industry and the profession as they consider the many aspects of carbon farming opportunities for your agribusiness clients.</p> <p>Part 1 will comprise of brief presentations from our panel and will include the following:</p> <ul style="list-style-type: none"> <li>• Carbon market overview</li> <li>• Role of agribusiness in the carbon market</li> <li>• Accounting for carbon farming arrangements and carbon audit requirements</li> <li>• Tax treatment of carbon farming arrangements</li> </ul>	<p>Facilitator</p> <p><b>Sarah Becker, FTI</b> Becker &amp; Co</p> <p>Panelists</p> <p><b>Doug McNicholl</b> Meat &amp; Livestock Australia</p> <p><b>Hamish Webb</b> Precision Pastures</p> <p><b>Dylan Byrne</b> BDO</p> <p><b>Andrew Jones, CTA</b> BDO</p>
10:00–10:30am	<b>Morning tea</b>	
10:30–11:30am	<p><b>Session 7: Carbon farming panel session (part 2)</b></p> <p>Following the panel presentations in Part 1, Part 2 will provide delegates the opportunity for a Q&amp;A with our esteemed panel.</p>	<p>Facilitator</p> <p><b>Sarah Becker, FTI</b> Becker &amp; Co</p> <p>Panelists</p> <p><b>Doug McNicholl</b> Meat &amp; Livestock Australia</p> <p><b>Hamish Webb</b> Precision Pastures</p> <p><b>Dylan Byrne</b> BDO</p> <p><b>Andrew Jones, CTA</b> BDO</p>

# Technical Program

## Day 2 Friday, 29 April 2022 continued

Time	Session	Presenter
11.30–12:30pm	<p><b>Session 8: Capital expenditure deductions for agribusiness</b></p> <p>The abundance of special rules relating to capital expenditure deductions for primary producers creates complexity and this is compounded by the availability of temporary full expensing which (in its current form) is available until 30 June 2023.</p> <p>Accordingly, a full understanding of the operative scope of each capital expenditure deduction provision and the interconnectivity between them is vital to be able to provide guidance to primary production clients.</p> <p>This session will review a number of the special rules to help maximise current deductions and minimise future tax on disposal including:</p> <ul style="list-style-type: none"><li>• Reviewing the impact of the extended definition of plant for primary producers.</li><li>• Evaluating the alternative deductions (Eg., Subdivision 40-F and 40-G, temporary full expensing and Division 328 ITAA97) that may be available for the acquisition of new capital items depending on whether the primary producer is an SBE, a medium sized business, a large business or an entity leasing assets where it is not carrying on a business.</li><li>• Determining whether the acquisition of range of second hand capital items (including water facilities, fencing and fodder storage facilities and the manager’s residence) by different primary production entities including SBE entities will give access to deductions where deductions have been claimed by a former owner.</li><li>• Evaluating the tax consequences of using accelerated deductions where a subsequent restructure of a business (including available roll-overs) or the sale of capital items happens.</li></ul>	To be confirmed
12:30–1:30pm	<b>Lunch</b>	
1:30–2:30pm	<p><b>Session 9: Tax liability management for primary producers</b></p> <p>Income variability is a well-known and understood feature of the primary production landscape and there are various methodologies and tools available to primary producers to manage their tax liability.</p> <p>This session will provide a comprehensive coverage of the various factors that impact on a primary producer’s tax liability over time and provide guidance on how retention of working capital can be optimised. Individual topics will include:</p> <ul style="list-style-type: none"><li>• Income smoothing including deferring, spreading, averaging and the use of tools such as FMDs in combination with bucket companies and other entities. Worked examples will be used.</li></ul> <p>Trading stock issues including:</p> <ul style="list-style-type: none"><li>• Valuation of trading stock on hand including grain, wool and intensive livestock activities.</li><li>• Transfers of trading stock when restructuring a primary production business.</li><li>• Non-commercial losses of primary production enterprises, and</li><li>• Non primary production income including compensation and carbon related receipts.</li></ul>	Tom Delany, CTA Tax Partner Pty Ltd



# Technical Program

## Day 2 Friday, 29 April 2022 continued

Time	Session	Presenter
2:30 – 3:30pm	<b>Session 10: The tax office insights into issues for primary producers</b> The Tax Office will explore a variety of issues effecting primary production clients, such as the Small Business concession, climate and environmental provisions, the assignment and sale of ACCU's and guidance on the new Temporary Full Expenditure measure. The session will close with an outline of director penalty notices and an update on the Tax Avoidance Task force.	George Grespos Australian Taxation Office  John Middleton, CTA Australian Taxation Office  Troy Whelan Australian Taxation Office
3:30 – 4:00pm	<b>Afternoon tea</b>	
4:00 – 5:00pm	<b>Session 11: Agribusiness challenges for SMSFs</b> Superannuation remains an important part of any wealth generation strategy. Strategies focused on acquiring and owning agribusiness assets in an SMSF come with considerable risk that requires careful planning and management to minimise the risk of any unexpected taxes. This session will look at the challenges with carrying on agribusiness activities in an SMSF including: <ul style="list-style-type: none"><li>• Asset acquisition, improvements and changes of use</li><li>• Limitations to carrying on business in the SMSF</li><li>• Non-arm's length risks</li><li>• Timing the exit/transfer strategy</li></ul>	Neal Dallas, CTA McInnes Wilson Lawyers  Victoria Mercer McInnes Wilson Lawyers
5.00pm	<b>Intensive close</b>	Tom Delany, CTA Chair, Agribusiness Intensive Organising Committee

“As a first time attendee, I felt very comfortable in an all inclusive environment”

2020 event attendee

# Presenters

**Hannah Barbour** is a real estate lawyer at McCullough Robertson specialising in the food and agribusiness sector. Hannah has considerable experience assisting farmers and graziers to protect their interests when buying and selling grazing and farming properties, establishing carbon projects on their property, buying and selling other agricultural assets (including water entitlements, livestock and other business assets), negotiating property management documents (including leases, agistment agreements, water agreements, share farming agreements) and planning for the succession of the family business.

**Fran Becker** is Special Counsel at Hamilton Locke where she helps lead the private client team, Hamilton Locke Private, and is an active member of the Agribusiness industry group. Fran acts for privately owned businesses, families and high net worth individuals advising on succession and business transition planning, structuring and asset protection, and commercial and rural property transactions. Fran strives to provide value-driven and commercially effective strategies and solutions for her clients. She has experience acting on a number of legal matters including acting in business and rural property acquisitions, advising on individual and business succession plans and providing

asset protection and structuring advice. Fran has practical experience in the agribusiness industry, having grown up and been involved in the industry all her life. Originally from Central Queensland, Fran now helps runs a family beef cattle enterprise in the Maranoa region where she takes an active involvement in the day-to-day operations of the business.

**Sarah Becker, FTI**, is the Co-Managing Director of Becker & Co (QLD), a trusted, rural Chartered Accountancy business advisory firm based in Rockhampton, Regional Queensland. She has been with the firm for 18 years. She is also Chief Financial Controller of her family's rural operations. She is driven by her passion for the beef industry, her love of all things rural, regional Australia, driving change through policy and being an active member in the board room and in the cattle yards of her family's operation.

This hands on rural experience gives Sarah a thorough understanding and empathy with client's business operations, allowing a pragmatic approach to achieving solutions and advising clients. She also sits on numerous boards for client groups, community and professional groups.

**Duncan Bedford, ATI**, is a partner in the McCullough Robertson tax team with a focus on State taxes, transaction

structuring and implementation. As the head of the McR Food and Agribusiness team Duncan has a background in general commercial law and brings a practical approach to the advice he provides to clients. Duncan also specialises in foreign investment into Australia, particularly in the Ag sector.

**Dylan Byrne** is a Partner at BDO Brisbane and has nearly 30 years' experience in advising businesses and helping them to develop and implement successful business strategies. Over the last 10 years, Dylan has also been actively involved in the Sustainability area, including carbon audits, financial feasibility for Sustainability projects, and helping businesses understand this constantly evolving space.

**Brendan Cockerill, ATI**, has been working in the areas of business law, succession and estate planning since 1998. He has extensive experience in agricultural business law including the purchase and sale of farms, establishing and restructuring farm business structures, farm business succession, transaction taxes, business entity taxes, wills and estate planning and superannuation. Brendan has provided technical tax and superannuation advice to clients, accountants and other lawyers. He is experienced in preparing tailor

made trusts and business control and management documents.

**Neal Dallas, CTA**, is a Principal in McInnes Wilson Lawyers' Superannuation and Revenue Group. He has extensive experience advising clients in the areas of superannuation, tax, estate planning and asset protection. He is recognised in the 2022 Edition of Best Lawyers in Australia in the areas of Superannuation Law, Tax Law, Trusts and Estates, and Wealth Management/Succession Planning Practice.

**Tom Delany, CTA**, is the Principal of Tax Partner Pty Ltd, which provides tax training, and tax consultancy services to accounting and legal firms including a wide range of tax advisory services such as high-level tax planning in addition to preparing tax advices, private ruling requests and objections on a variety of tax related topics. Tom holds a Master of Taxation from the University of New South Wales, a Bachelor of Business (with Distinction) from the University of Southern Queensland, is a FCPA, FIPA, Chartered Accountant, Tax Agent and a Chartered Tax Adviser.

**Linda Farmer, CTA**, Principal at Tax LF Pty Ltd, specialises in assisting family groups build and retain their wealth in tax effective structures that can meet their current and future

# Presenters

needs. Working closely with clients to help them understand their key tax risks and designing strategies to help minimise those risks is a key part of Linda's practice. Linda holds a Masters of Taxation from the University of New South Wales and is a Chartered Accountant, Chartered Tax Advisor and a member of the Society of Trust and Estate Practitioners (STEP).

**Andrew Jones, CTA**, is a corporate and international tax Partner with BDO Brisbane, and a member of the BDO Food and Agribusiness team. He provides practical, timely and relevant guidance and solutions to clients on a diverse range of tax matters, including tax compliance and risk management, transactions and restructures, and international operations. Andrew has a particular interest in agriculture, and co-owns a small horticulture operation in the Lockyer Valley, Queensland.

**Brett Heading** is a Partner at Hamilton Locke. Brett takes a pragmatic and hands-on approach to and is passionate about assisting corporate and private clients achieve success and solve problems. Having been in practice for 43 years, Brett has had deep experience in corporate law, property, estate succession and tax planning. Prior to joining Hamilton Locke, Brett was a

partner at Jones Day and Chairman of Partners at McCullough Robertson.

**Jessica Laird** is a commercial and transactions lawyer specialising in the food and agribusiness sector, advising clients both at the governance and operational levels of managing their businesses. Complementing her corporate and commercial law practice, she also maintains a focus on stamp duty and other transaction taxes. She assists clients by designing and implementing tax effective corporate restructures and structuring transactions. Jessica works closely with her clients and their accountants to manage what are often competing commercial, tax and stamp duty objectives to achieve the most cost-effective solutions, both for internal restructures and when negotiating transactions in the mergers and acquisitions space.

**Victoria Mercer** is a solicitor in McInnes Wilson Lawyers' Superannuation and Revenue Group. She assists private clients and their advisors across a range of estate planning, superannuation and property law issues. She has a particular focus in providing advice on complex estate planning and structuring matters, asset protection and superannuation issues. Victoria has completed several

modules of the Graduate Diploma of Applied Tax course.

**John Middleton, CTA**, is part of the ATO's Tax Counsel Network, where he works on complex technical advice, tax reform projects, and strategic litigation. Prior to this, he had over 20 years in the private sector as Special Counsel at Clayton Utz Brisbane specialising in revenue and commercial law. He practised in CGT, stamp duty, GST and general tax. While in private practice he was listed in Doyle's and Best Lawyers in respect of tax matters.

**Doug McNicholl** is a Sustainability Innovation Manager experienced in livestock production, research and development, energy infrastructure project development, and business administration. As Sustainability Innovation Manager at Meat and Livestock Australia, Doug oversees investment into products that deliver environmental, social, and economic returns to the Australian red meat value chain and the broader community. Former positions include R&D Program Manager at the Australian Meat Processor Corporation and various renewable energy project development roles in the United Kingdom. Doug is also partner in McNicholl Livestock & Veterinary Services, a beef production business in the Western Downs, Queensland.

**Hamish Webb** is a Non-executive Director at Precision Pastures, with a background in agriculture and finance. He's currently a Partner at Terraprotein Equity Partners, an international agricultural and agtech investment and advisory firm. Previously, he's worked in Equity Capital markets at ABN AMRO Morgans and has operational experience in livestock/live export and red meat industries. Hamish holds a Bachelor of Agribusiness and a Graduate Diploma in Applied Finance and is also a producer of sheep, wool and beef cattle in the New England region.

**Troy Whelan** is the Queensland Regional Director of Private Group Engagements for the Australian Tax Office since 2018. Troy's past roles including leading the National Criminal Investigation capability which led to several well-known national tax prosecutions and Aggressive Tax Planning Capability. Troy was also the ATO National Property and Construction Risk manager prior to his current position. Troy's passion in these roles is creating partnerships and focusing on prevention and awareness to bring about systemic change in the Community and Tax profession, such as developing the Head Contractors profiles for the construction industry.



# Presenters

**Brian Wray** is the Director in charge of the Tax Consulting Division at Boyce Chartered Accountants. With over 21 years experience, Brian consults across a broad range of tax matters, from salary and wage issues through to very complex public entity taxation issues, with a strong agricultural focus and a passion for providing practical and understandable solutions. Brian has been involved in taxation policy design primarily via various written submission to government, being a member of a number of Treasury and industry body consultation & discussion groups and drafting papers for interest groups to lobby governments for change.

**Michael Whitehead** is the Head of ANZ Agribusiness Insights and Research. In his current role, Michael focuses on mapping industry-based trends and analysing the impact of these sectoral changes and dynamics on stakeholders across the agribusiness sector. Previously, Michael was the Product Specialist for Macquarie Agricultural Funds Management in New York, as well as Executive Director of Rabobank's Food & Agribusiness and Advisory team in North America, providing industry research and corporate strategy.



# Venue and accommodation



## Stamford Plaza Brisbane Hotel

39 Edward St, Brisbane City QLD 4000

Uniquely located on the banks of the Brisbane River and a stone's throw to the Botanic Gardens, Stamford Plaza Brisbane hotel offers a unique riverside lifestyle experience. The hotel is positioned within the hub of Brisbane's financial district and just minutes to the city's best shopping, theatres, restaurants, and night life. Unquestionably Stamford Plaza's riverside location is Brisbane's best hotel address.

### Getting there

Stamford Plaza is situated right in the heart of the CBD, on the corner of Edward and Margaret Street and a short 20-minute drive from Brisbane airport.

### Accommodation

At Stamford Plaza Brisbane, all 252 luxuriously appointed guest rooms and suites boast spectacular river views which is unique for Brisbane accommodation in the CBD. The guest rooms are a tranquil sanctuary of luxury and comfort and the perfect environment in which to relax, unwind and enjoy the sights of the ever-changing river backdrop.

We have secured favourable rates with the hotel. Delegates can access an exclusive 15% discount off Stamford Plaza's best available rates at the time of booking. [Click here for more information](#)



# Event information

## Confirmation of registration

Please note you will receive two separate emails in the form of a tax invoice at the time of payment and a confirmation email at registration completion.

## Continuing Professional Development

Attendance at the conference counts for 12 hours of Continuing Professional Development with The Tax Institute.

## The Tax Institute's Attendee Hub

As a hybrid event, both in person and online, this event will be accessible to all delegates via our dedicated Attendee Hub. Program information, materials (technical papers and presentations), survey forms and more will be available via The Tax Institute's virtual Attendee Hub. All delegates are encouraged to access the platform prior to the event. Technical papers and PowerPoint presentations will be available on the Attendee Hub to all participating delegates approximately five days before the event. Delegates will receive instructions on accessing the virtual Attendee Hub by email.

## Delegate list

A delegate list will be included on the Attendee Hub to assist with networking. Please indicate at the time of registration if you do not want your name to be included. Alternatively, you can edit your profile visibility settings in the Virtual Attendee Hub at any time during the event.

## Dress code

Business or business casual attire is suitable for the duration of the conference.

## Networking function

A networking function will take place at 5.00pm on Thursday evening in the Stamford Plaza's majestic Riverside gardens. The networking function is included in the conference registration fee for delegates. Additional tickets are available to purchase for accompanying persons at a cost of \$50. Please indicate your requirements, including dietary requirements, at the time of registration.

## Special dietary and accessibility requirements

Please indicate any special dietary requirements at the time of registration. Please email us with any accessibility requirements at [nationalevents@taxinstitute.com.au](mailto:nationalevents@taxinstitute.com.au).

## COVID-19 Event Guidelines

At The Tax Institute, the health and wellbeing of our members, delegates and employees is our top priority. Whilst returning to face-to-face events, we continue to actively monitor the situation regarding COVID-19 and follow the latest advice and guidelines issued by the Department of Health, the World Health Organisation and relevant State authorities.

Please note, final implementation of any of these measures is subject to Federal and State Government requirements at the time of each event. To see The Tax Institute's full COVID-19 Event Guidelines, [click here](#).

## Cancellation Policy

The Tax Institute reserves the right to alter, amend or cancel all or any of the arrangements contained in the program. Should a face-to-face event be cancelled due to an event beyond The Tax Institute's reasonable control including 'an act of god', 'pandemic', 'health-related event' or 'government requirements', we will endeavour to transition to an online format to deliver the event. If there is a difference in price, a credit will be provided to delegates to be used at a future event.

If a registered delegate is unable to attend as a result of a diagnosis of COVID-19 or they are experiencing symptoms of COVID-19, a full refund will be offered with the provision that a medical certificate is produced explaining the diagnosis or a summary of the appropriate action to be taken i.e. a COVID-19 test and medical advice.

If a registered delegate is unable to attend a face-to-face event as a result of interstate border closures or they reside in or visited a COVID-19 hotspot, we will endeavour to transition the registration to an online registration for the event. If there is a difference in price a credit will be provided to delegates to be used at a future event. If a delegate does not wish to transition their registration to the alternate online event, a full refund/credit will be provided.



# Event information

It is a condition of acceptance of registration that an administration fee of 20% of the registration fee be charged for cancellation if you can no longer attend the event. Cancellations must be received in writing by The Tax Institute five working days prior to the event. No refund will be given for cancellations received within five working days of the event. A replacement may be nominated. If the replacement is not a member, the non-member registration fee will apply. CPD hours will be allocated to the designated attendee.

The Tax Institute cannot accept responsibility for delegates' late transport arrivals or non-arrivals due to delays.

## Privacy

We take your privacy seriously, and our policy can be viewed at: [www.taxinstitute.com.au/privacypolicy](http://www.taxinstitute.com.au/privacypolicy).

## Enquiries

For further information regarding this event, please contact the Events Team on 1300 829 338 or [nationalevents@taxinstitute.com.au](mailto:nationalevents@taxinstitute.com.au).

For registration enquiries, please contact [customeradmin@taxinstitute.com.au](mailto:customeradmin@taxinstitute.com.au).



# Registration

## Registration options and inclusions

	Online access to presentations and technical papers	Morning/ afternoon tea/ intensive lunches	Intensive networking function	How to register
<b>Full face-to-face Intensive registration</b> This registration option entitles one delegate to attend the entire event.	✓✓✓	✓✓✓	✓✓✓	Register online or complete the form included in the brochure
<b>Full online Intensive registration</b> This registration option entitles one delegate to attend the entire event.	✓✓✓			Register online or complete the form included in the brochure

\*Additional tickets to the Networking function can be purchased on the registration form.

## Register now!



Click on the link below to purchase your tickets!

[taxinstitute.com.au/gribusiness](http://taxinstitute.com.au/gribusiness)

## Discounts

### Early bird registration

All registrations received and paid on or before Friday, 25 March 2022 will be entitled to an early bird discount. Please note: The registration fee does not include accommodation, hotel incidentals or transfers.

### Group discount

Purchase three full registrations (early bird or standard) and receive a fourth full registration for free. The free fourth registration must be of equal or of less value to the three paid registrations.

This offer cannot be redeemed in conjunction with any other promotional offer or code. All attendees must be from the same firm and all registration forms must be submitted together. For further information please contact the national events team on 1300 829 338 or [nationalevents@taxinstitute.com.au](mailto:nationalevents@taxinstitute.com.au).

A tax invoice and confirmation letter will be sent on receipt of your registration. Please photocopy for additional delegates and retain original copy for your records. All prices quoted are in Australian dollars and include GST where applicable. ABN 45 008 392 372.

## 1 Registration

### A Face to face – Full registration | 42520

	Early bird registration Register on or before 25 March 2022	Standard registration Register after 25 March 2022
Member	<input type="checkbox"/> \$1,400	<input type="checkbox"/> \$1,600
New member*	<input type="checkbox"/> \$1,740	<input type="checkbox"/> \$1,940
Non-member	<input type="checkbox"/> \$1,700	<input type="checkbox"/> \$1,900

### B Online – Full registration | 42521

	Early bird registration Register on or before 25 March 2022	Standard registration Register after 25 March 2022
Member	<input type="checkbox"/> \$1,250	<input type="checkbox"/> \$1,450
New member*	<input type="checkbox"/> \$1,590	<input type="checkbox"/> \$1,790
Non-member	<input type="checkbox"/> \$1,550	<input type="checkbox"/> \$1,750

I acknowledge that I will receive electronic access to the available papers and presentations through The Tax Institute Attendee hub.

#### \*SPECIAL NEW MEMBER OFFER

The new member registration fee includes fees for Affiliate-level membership of The Tax Institute so that you can take advantage of the many benefits membership affords. Membership is extended until 30 June 2023. Please read and sign below to take up membership.

I hereby apply for membership of The Tax Institute. I declare I am a person of good fame, integrity and character and agree to be bound by the Constitution of The Tax Institute. For more information on membership, visit [www.taxinstitute.com.au](http://www.taxinstitute.com.au).

Signature:

Date of signature:

## 2 Delegate contact details

Member no.:

If your member details are up-to-date, you can skip this section.

Title:  Mr  Mrs  Miss  Ms

Date of birth:

First name:

Last name:

Position:

Company:

Address:

Suburb:

State:

Postcode:

Telephone:

Mobile:

Email:

Dietary requirements:

Please tick this box if you do not wish your name to be included on the delegate list provided to all attendees for networking purposes.

## 3 Networking function

The networking function is INCLUDED in the registration fee for delegates attending the full conference. Thursday 28 April in the Riverside gardens at Stamford Plaza

Yes, I WILL be attending the networking function OR

No, I WILL NOT be attending the networking function

#### Additional tickets

Yes, I require additional tickets for the networking function at \$50 per person^

No.  x tickets at \$50 each:

\$

\*Please supply names of attendees and any dietary requirements as a separate attachment

Dietary requirements



## 4 Payment summary

Intensive registration

\$

Additional guest tickets – Networking function (\$50.00 each)

\$

### Total payable

\$

\*Please note: The Tax Institute cannot accept responsibility for delegates' late flight arrivals. Transfer costs are non-refundable and non-transferable.

## 5 Payment method

Please note: all registration payments must be made prior to the event, unless other arrangements have been made with The Tax Institute.

**Cheque payable to The Tax Institute** (in Australian dollars)

**Credit card** Card type:  AMEX  Visa  MasterCard  Diners

Name on card:

Card no.:

Expiry date:

Cardholder's signature:

For our refund, cancellation and replacement policy visit [taxinstitute.com.au/professional-development/event-policy](http://taxinstitute.com.au/professional-development/event-policy).


For event enquiries, please contact the National events Team on 1300 733 842 or [nationalevents@taxinstitute.com.au](mailto:nationalevents@taxinstitute.com.au).


For registration enquiries, please contact [customeradmin@taxinstitute.com.au](mailto:customeradmin@taxinstitute.com.au)


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### TO REGISTER

 **Online**  
[taxinstitute.com.au/agribusiness](http://taxinstitute.com.au/agribusiness)

 **Mail**  
L37, 100 Miller Street, North Sydney NSW 2060

 **Email**  
[customeradmin@taxinstitute.com.au](mailto:customeradmin@taxinstitute.com.au)

 **Fax**  
02 8223 0077



# Thank you.



A special thank you to the organising committee and our speakers for the time, energy and support they have contributed to ensuring that the Agribusiness Intensive maintains the high standards we have come to see from this event.

The Tax Institute gratefully acknowledges the generous assistance of members of the Agribusiness Intensive Organising Committee:

Tom Delany, CTA, Tax Partner Pty Ltd  
(Chair, Intensive Organising Committee)  
Sarah Becker, FTI, Becker & Co  
Duncan Bedford, ATI, McCullough Robertson  
Linda Farmer, CTA, Tax LF  
William Laird, CTA, RSM Australia  
Dean Steer, FTI, Bentleys  
Brian Wray, Boyce Chartered Accountants

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[taxinstitute.com.au](http://taxinstitute.com.au)